

Bluewater Superyacht Bridge Services

? *You have more than just “official” charts and publications on board that you use, shouldn’t your chart provider be able to manage it all for you?*

Answer: At Bluewater Superyacht Bridge Services we want to know about everything you have on board related to navigation. That is why we will actually start with an inventory of ALL your navigation products so that nothing is missed.

? *Well I know other commercial agents have programs where they automatically send me new editions of the charts and publications I have on board, how is your service different?*

Answer: Commercial agents only cover a limited scope of products and automatically send you new editions of those products regardless of whether or not you may need them for your intended voyage. At Bluewater we take a different approach. Our service is designed around you and customized every step of the way for your needs. We can provide you the latest editions of not just official charts and publications but even the latest cruising guides, private charts, electronic charts and more, all customized for you itinerary. You will never get something you don’t want, but you will always have exactly what you need, when you need it.

? *Can I do this myself?*

Answer: Maybe. The real question is do you have the time to do it? With our program we do all the work for you and even somethings you simply cannot do, that is unless you were a chart agent yourself! First we catalog every chart, publication, cruising guide, flag, electronic chart, land based guide and more that you have on board. Then we enter all that information into our database. Next we will provide you with a full audit report detailing our findings. Going forward every purchase you make from us is automatically updated in your inventory, even purchases you make from other agents can get added.* Lastly you tell us where you are going and we do the rest. We will tell you exactly what you need based on what you already have and what you don’t have. So you could try to go it alone, but why would you want to?

? *What if my owner changes our itinerary at the last minute, can you help?*

Answer: No problem, this is why our Managed Service was created. Since we already know what you have on board your assigned account manager will do the rest for you. Just tell us what your new itinerary is and we will provide you a detailed list of our recommended charts, cruising guides, flags and whatever else we know you will need for your trip. Best of all we can ship anywhere in the world, fast!

? *Isn’t this type of service expensive?*

Answer: Actually when you consider the time it would take for you to do all that we do yourself, the service pays for itself right away. Then when you consider that our Managed Service will reduce your duplication of purchases to near zero you can save even more money. And if the owner changes or crew changes we can provide a detailed list of everything that is supposed to be on the boat, reducing the chance for shrinkage of inventory, and increasing the value of the boat if the items are sold with the vessel. In the end Bluewater’s Superyacht Bridge Services saves you time and money!

Call Bluewater’s Superyacht Bridge Services to get started today!