

Total Bridge Service vs. Correction Service Only Cost Breakdown

Option 1: TOTAL BRIDGE SOLUTION

Bluewater catalogs and maintains your entire bridge inventory to stay current and compliant for all flag state carriage requirements. Bluewater will send you monthly reports detailing charts, publications and guides that have expired in your on-board inventory. Bluewater also identifies items that require supplements or amendments and new editions for all of the charts, publications, guides and electronic charts you carry on board to stay flag state compliant and for safe navigation. Bluewater updates your inventory accordingly when purchases are made either through us or from another supplier.

Bluewater handles all activation and deactivation of your charts and publications to receive corrections. You therefore do not have to pay for the BICCS software or maintain your own inventory. The vessel is only responsible for doing the actual corrections on board using the Digitrace software program. Bluewater stores your off season charts and publications for no additional charge.

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| Managed Service | \$ 2,100/year |
| Digitrace (w/BA Service) | \$ 1,560/year |
| Shipping Digitrace Update CD's | \$ 40/year |
| Total Annual Recurring Costs | \$ 3,700/year |
| <i>(One Time Fee for Digitrace program \$800 now \$400)</i> | |

Option 2: CORRECTION SERVICE ONLY

The vessel maintains their bridge inventory to stay current and compliant for all flag state carriage requirements. The vessel will have to monitor for expired items, items that require amendments or supplements and new editions for all of the charts, publications, guides and electronic charts you have on board. The vessel is completely responsible for maintaining their inventory for flag state compliance and safe navigation.

The vessel activates and deactivates their charts and publications to receive corrections, using the BICCS Basic software and does the corrections on board using the Digitrace software program. The vessel pays to store their off season charts and publications.

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| Digitrace (w/BA Service) | \$1,560 a year |
| Shipping Digitrace Update CD's | \$ 40 a year |
| Totaling Annual Recurring Costs | \$1,600 a year |
| <i>(One Time Fee for Digitrace program \$800 now \$400)</i> | |
| <i>(One Time Fee for BICCS software program \$695)</i> | |